

# GREEN COUNTRY MARKETING ASSOCIATION, INC.

#### FINANCIAL STATEMENTS

**AND** 

**AUDITORS' REPORT** 

FOR THE YEAR ENDED JUNE 30, 2018



## Clothier & Company CPA's P.C.

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Green Country Marketing Association, Inc.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Green Country Marketing Association, Inc. (a nonprofit organization), which comprise the statement of financial position- modified cash basis as of June 30, 2018, and the related statement of activities, functional expense, and cash flows-modified cash basis for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 1, this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Green Country Marketing Association, Inc. as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with the modified cash basis of accounting as described in Note 1.

### **Basis of Accounting**

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that mater.

#### **Other Matter**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The performance measures and advertisers schedule information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 15, 2018, on our consideration of Green Country Marketing Association, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Green Country Marketing Association, Inc.'s internal control over financial reporting and compliance.

Clothier & Company, CPA's, P.C.

Clother + Conpony CPA's

October 15, 2018

# Green Country Marketing Association, Inc. Statement of Financial Position-Modified Cash Basis June 30, 2018 and 2017

### **ASSETS**

	2018	2017
Current Assets		
Cash and cash equivalents	\$ 3,789	\$ 14,162
Money-market cash	109,226	141,457
Certificates of deposit	105,814	104,699
<b>Total Current Assets</b>	218,829	260,318
Fixed Assets		
Fixed assets	60,352	57,820
Accumulated depreciation	(55,721)	(56,573)
<b>Total Fixed Assets</b>	4,631	1,247
Total Assets	\$ 223,460	\$ 261,565
LIABILITIES AND	NET ASSETS	
Current Liabilities		
Payroll tax liabilities	\$4,173_	\$3,935
<b>Total Current Liabilities</b>	4,173	3,935
Long-Term Liabilities	0	0
Total Liabilities	4,173	3,935
Net Assets		
Unrestricted Net Assets	257,630	241,187
Increase (Decrease) in Net	(38,343)	16,443
Temporarily Restricted Net Assets	0	0
Restricted Net Assets	0	0
<b>Total Nets Assets</b>	219,287	257,630
<b>Total Liabilities &amp; Net Assets</b>	\$ 223,460	\$ 261,565

## Green Country Marketing Association, Inc. Statement of Activities-Modified Cash Basis June 30, 2018 and 2017

### UNRESTRICTED NET ASSETS

	, per	2018		2017
Revenue and Gains				
Membership dues	\$	21,269	\$	22,429
Matching funds		162,207		157,322
Advertising income		183,084		216,910
Co-op advertising		129,760		148,990
Miscellaneous income		1,462		2,103
Fundraisers		1,662		12,630
Website income		72,708		55,834
Interest earned		1,353		728
Productive & creative	_	50,939		38,914
Total Revenue		624,444		655,860
Expenses				
Program expenses		467,215		444,766
Administrative expenses	_	195,572	_	194,651
Total Expenses	_	662,787	_	639,417
Increase (Decrease) in Unrestricted Net Assets	_	(38,343)	-	16,443
TEMPORARILY RESTRICT	ED N	ET ASSETS		
Revenues and Gains		0		0
PERMANENTLY RESTRICT	ED N	IET ASSETS		
Revenues and Gains		0		0
Increase (Decrease) in Net Assets	\$_	(38,343)	\$	16,443

# Green Country Marketing Association, Inc. Statement of Functional Expenses-Modified Cash Basis June 30, 2018

	-	Program	Ad	ministrative	· _	Total	_	2017 Total
Salaries and payroll taxes	\$	132,086	\$	120,566	\$	252,652	\$	257,405
Employee benefits		0		14,642		14,642		14,341
Insurance		0		1,917		1,917		3,857
Travel expense		0		9,717		9,717		9,323
Office/postage expenses		0		1,820		1,820		2,493
Equipment/furniture repairs		0		4,645		4,645		5,037
Rent/parking		0		17,567		17,567		17,567
Telephone		0		4,810		4,810		4,315
Accounting/auditing		0		8,474		8,474		7,350
Dues and subscriptions		0		4,333		4,333		3,806
Miscellaneous		290		4,966		5,256		3,190
Education/Sponsorship		0		1,309		1,309		1,646
Depreciation		0		806		806		713
Distribution/Publications		35,201		0		35,201		23,399
Production & Creative		77,262		0		77,262		74,117
Public Relations		6,600		0		6,600		7,800
Co-op advertising		66,007		0		66,007		67,709
Travel Show/Conference/Events		8,598		0		8,598		13,684
Newspaper/Magazine/Misc.		21,255		0		21,255		21,998
Special Events		5,273		0		5,273		1,074
Oklahoma Today		29,364		0		29,364		32,877
Guides/coupon book		9,322		0		9,322		6,482
Website Expansion/Maintenance	_	75,957		0	_	75,957	_	59,234
Totals	\$_	467,215	\$	195,572	\$_	662,787	\$	639,417

## Green Country Marketing Association, Inc. Statement of Cash Flows June 30, 2018 and 2017

	2018			2017	
Cash Flows From Operating Activities:	-				
Net income (loss)	\$	(38,343)	\$	16,443	
Adjustments to reconcile net income to					
net cash provided by operating activities:					
Depreciation expense		806		713	
(Increase) decrease in other assets		0		0	
Increase (decrease) in accrued expenses		238		141	
Net cash provided (used) by operating activities		(37,299)		17,297	
Cash Flows From Investing Activities		(4.100)		0	
Purchase of equipment		(4,190)		0	
Not each used by investing activities		(4.100)		0	
Net cash used by investing activities		(4,190)	5	0	
Increase (Decrease) in cash		(41,489)		17,297	
increase (Decrease) in cash		(11,105)		17,277	
Cash and Cash Equivalents Beginning of Year		260,318		243,021	
Cash and Cash Equivalents End of Year	\$	218,829	\$	260,318	

Green Country Marketing Association, Inc.

#### NOTES TO THE FINANCIAL STATEMENTS

June 30, 2018

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICY

### Basis of Accounting

The financial statements of Green Country Marketing Association, Inc. have been prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other that generally accepted accounting principles. Modifications to the cash basis of accounting include recording depreciation on property and equipment and accruing for payroll taxes.

#### Basis of Presentation

The Association is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

### Cash and cash equivalents

For purposes of the statement of cash flows, cash and cash equivalents are considered to be highly liquid depository accounts with a maturity of less than three months.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Expense Allocation**

The cost of providing various programs and other activities has been summarized on a functional basis in the Statement of Activities and in the Reconciliation of Cash Expenditures. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Directly identifiable expenses are charged to programs and supporting services. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Association.

#### General Statement

The Green Country Marketing Association, Inc. is a multi-county organization established under the laws of the State of Oklahoma. The purpose of the Association is to promote and encourage the development of tourism and commerce through various forms of advertising and promotion.

The Association derives a significant portion of its income from advertising sales and managed cooperative advertising, as well as contributions and the sale of memberships. These revenues come mainly from business enterprises in the eighteen county area of Oklahoma known as Green Country. The remainder of the revenues is derived from the State of Oklahoma and fund raising events. The Association presents

Green Country Marketing Association, Inc.

periodic reports to the State showing expenses paid, and the state reimburses the organization for one hundred percent of the allowable expenses limited to the amount allocated to Green Country Marketing Association, Inc. Administrative expenses cannot be more than 20% of the amount allocated. Reimbursements from the state are recorded as income in the fiscal year in which they are received.

#### Fixed Assets

Equipment is recorded at historical cost. Depreciation is computed on the straight-line basis over its estimated useful life. Green Country Marketing Association's capitalization policy is to capitalize any equipment over \$500.00. Any purchases of equipment under \$500.00 is expensed in the period purchased.

#### Income Tax

The Internal Revenue Service has determined that the Organization meets the requirements of the Internal Revenue Code and is exempt from federal income tax under Section 501(c)(6) of the Code.

The Organization's Forms 990, *Return of Organization Exempt from Income Tax*, for the years ending 2015, 2016 and 2017 are subject to examination by the IRS, generally for three years after they were filed.

#### Restricted and Unrestricted Revenue

Contributions received are recorded as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existences and/or nature of any donor restrictions.

#### 2. CASH AND INVESTMENTS

The Green Country Marketing Association, Inc. maintains its cash accounts in Arvest Bank and Yorktown Bank located in Tulsa, Oklahoma. Accounts are guaranteed by the Federal Deposit Insurance Corporation up to \$250,000. As of June 30, 2018 the Association had no uninsured receipts.

#### 3. REIMBURSEMENT FROM THE STATE OF OKLAHOMA

As described in Note 1, the Organization receives funding from the State of Oklahoma in the form of the reimbursement of 100% of allowable expenditures, limited to the amount allocated by the state for matching funds. State reimbursements are identified according to the fiscal year program from which the State makes the payments. The contract for 2017/2018 was for \$158,791. Payments received during the year for the 2017/2018 contract totaled \$162,207 which included \$3,416 for the 2016/2017 fiscal year. This is 26% of the total revenue for this organization and may be considered a concentration of revenue.

Total expenditures for the organization were \$662,787. The state reimbursed 24.48% of the total expenditures for a total of \$162,207, the amount paid by the state as matching funds for Green Country Marketing Association, Inc. during the 2018 fiscal year.

Green Country Marketing Association, Inc.

#### 4. ANNUAL PUBLICATIONS

Green Country Marketing Association published six publications this year. The publications include <u>Guide to Green County</u>, <u>Shop, Dine, and Fun, Destination Oklahoma</u>, <u>Attractions Map</u>, and the <u>All</u> About Outdoors Guide.

<u>Guide to Green Country</u> is a color publication that the Green Country Marketing Association publishes annually as its principal fulfillment piece. Each year 100,000 copies are produced and distributed. <u>Green Country Shop, Dine and Fun Guide</u> a four-color publication with 50,000 copies produced and distributed each year. <u>Destination Oklahoma</u> is a four-color publication. Each year 2,500 copies are produced and distributed. <u>Attractions Map</u> is a color publication that Green Country published and distributed 65,000 copies. <u>All About Outdoors Guide</u> is a four color publication produced by Green Country with 25,000 copies distributed.

The publications are distributed in state tourism information centers, in chambers of commerce, by advertisers in the publications, and as direct fulfillment of inquiries received in the Green Country office. The Attractions Map is distributed in Kansas, Missouri, Arkansas, and Oklahoma through the distribution companies of CTM and Certified Folder.

#### 5. ADVERTISING COSTS

Because Green Country Marketing Association Inc. is in the business of promoting the development of tourism and commerce through various forms of advertising, all advertising costs are expensed in the period paid and none of the costs are capitalized.

#### 6. SUBSEQUENT EVENTS

Management was notified that additional matching funds were available from the tourism department the amount will be determined by the expenditures that Green Country provides OTRD. No other events have occurred that need disclosed in the financial statements.



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# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Green Country Marketing Association, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Green Country Marketing Association, Inc. (a nonprofit organization), which comprise the statement financial position-modified cash basis as of June 30, 2018, and the related statements of activities, functional expense-modified cash basis, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 15, 2018.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that we consider to be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Association's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statements amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

This purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit preformed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Clothier & Company, CPA's, P.C.

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October 15, 2018

**SUPPLEMENTAL INFORMATION** 

# Green Country Marketing Association, Inc. BUDGET TO ACTUAL COMPARISON June 30, 2018

	ORIGINAL	FINAL	ACTUAL	VARIANCE
REVENUES				
Advertising	216,000	216,000	164,187	51,813
Co-op Advertising	127,000	127,000	129,760	(2,760)
Interest	740	740	1,353	(613)
Matching Funds/Tourism	135,000	135,000	162,207	(27,207)
Memberships	23,000	23,000	21,269	1,731
Fundraisers	25,000	25,000	1,662	23,338
Misc	1,000	1,000	1,462	(462)
Productive & Creative	52,000	52,000	50,939	1,061
	18,000	18,000	18,897	(897)
Website	60,000	60,000	72,708	(12,708)
Total Revenue	657,740	657,740	624,444	33,296
EXPENSES				
Administrative	205,148	205,148	195,572	9,576
Promotion Expenses	452,592	452,592	467,215	(14,623)
Total Expenses	657,740	657,740	662,787	(5,047)
Revenue Over/(Under)				
Expenses	0	0	(38,343)	38,343

Additional Information

## Green Country Marketing Association, Inc. **OTRD** Required Schedules June 30, 2018

### **Sources of Revenue Schedule**

Membership dues	\$21,269
Matching funds	162,207
Advertising income	183,084
Co-op advertising	129,760
Miscellaneous income	1,462
Fundraisers	1,662
Website income	72,708
Interest earned	1,353
Productive & creative	50,939
	\$624,444

### Schedule of Reconcilation of Cash Expenditures

	Allowable		
	Expenditures	Discretionary	Total
	Claimed	Expenditures	Expenditures
EXPENDITURES:			the state of
Administrative Expenses	\$17,430	\$57,576	\$75,006
Administrative Wages	0	120,566	120,566
Program Wages	0	132,086	132,086
Advertising & Promotional:			
Print Production	22,278	93,670	115,948
Media Advertising	114,774	(27,512)	87,262
Postage/Literature Distribution	6,202	28,999	35,201
Travel Shows	593	8,006	8,598
Other Allowable Promotion	930	86,900	87,830
Other & Misc	0	290	290
	\$162,207	\$500,580	\$662,787

The following worksheets are provided by Green Country Marketing Association, Inc. as required by the Oklahoma Toursim and Recreation Department in the format specivied by the department. The amounts are not intended to agree to the financial statements and have not been audited as stated in the Independent Auditors' Report.

Cash Basis

Date	Num	Name	Name Address	Memo	Original Amount	Paid Amount
Service GREEN COU	INTDV Dub	lications				
ALL ABO	UT OUTDO	OORS	d d			
1/2 Pa 12/11/2017	nel (1/2 Pa 10629	nel Ad: All About Outde Paradise Cove Mar		1/2 Panel Ad: 2018 All About Out	-350.00	-350.00
02/08/2018	10702	Visit Claremore Pelican Point Marina	Tanya Andrews 400 S. Veterans Parkway Claremore, OK 74017 David Gates 34179 Marina Drive Wagoner, OK 74467	1/2 Panel Ad: 2018 All About Out 1/2 Panel Ad: 2018 All About Out	-350.00 -350.00	-350.00 -350.00
02/12/2018 04/04/2018	10698 10688	Crystal Bay Marina	Dick Barton 14774 Crystal Bay Dr Skiatook, OK 74070	1/2 Panel Ad: 2018 All About Out	-350.00	-350.00
Total 1	1/2 Panel (1	/2 Panel Ad: All About C	Outdoors)			-1,400.00
		Cover Ad: All About Ou		Back Panel Ad: 2018 All About O	-2,500.00	-2,500.00
02/05/2018	10695	Grand River Dam Back Cover Ad: All About	Justin Alberty P.O. Box 409 Vinita, OK 74301	Back Fallel Ad. 2010 All About O	-2,300.00	-2,500.00
		Panel Ad: All About Out				_,000,000
01/19/2018 01/24/2018	10701 10692	Thunderbird Resort Ft. Gibson Lake As	Austin Spears 7704 Highway 10 Tahlequah, OK 74464 Lisa Snell P.O. Box 402 Wagoner, OK 74477	Full Panel Ad: 2018 All About Out Full Panel Ad: 2018 All About Out	-500.00 -500.00	-500.00 -500.00
Total F	Full Panel (I	Full Panel Ad: All About	Outdoors)			-1,000.00
Listine	a (Listing:	All About Outdoors)				
01/19/2018	10697	Okmulgee Chamber	Kay Rabbit-Brower 112 N Morton Ave Okmulgee, OK 74447 Barbara Kelley 12081 Hwy 10 Tahlequah, OK 74464	2 Listings: 2018 All About Outdoo Listing: 2018 All About Outdoors	-500.00 -250.00	-500.00 -250.00
01/20/2018 01/30/2018	10689 10691	Diamondhead Res Eufaula Cove Marina	Julie Whitney 400 Lakeshore Dr. Eufaula, OK 74432	Listing: 2018 All About Outdoors	-250.00	-250.00
01/30/2018	10694	Jellystone Park	Julie Whitney 610 Lakeshore Eufaula, OK 74432 Don Nowlin PO Box 245 Cookson, OK 74427	Listing: 2018 All About Outdoors Listing: 2018 All About Outdoors	-250.00 -250.00	-250.00 -250.00
02/07/2018 02/12/2018	10700 10696	Tenkiller Lake Ass Kaw Lake Assoc.	Shanna Stierwalt P. O. Box 136 Kaw City, OK 74641	Listing: 2018 All About Outdoors	-250.00	-250.00
02/12/2018	10699	Post Oak Lodge &	Trisha Kerkstra 5323 W. 31st St North Tulsa, Ok 74127	Listing: 2018 All About Outdoors Listings: 2018 All About Outdoors	-250.00 -250.00	-250.00 -250.00
03/15/2018 05/09/2018	10693 10690	Grand Lake Associ Eagle Bluff Resort	Jay Cranke 9630 US Hwy 59 North, Ste B Grove, OK 74344-4469 Leslie Bennett 9800 Highway 10 Tahlequah, OK 74464	Listing: 2018 All About Outdoors	-250.00	-250.00
Total L	isting (Listi	ng: All About Outdoors)				-2,500.00
ALL A 02/12/2018	BOUT OUT	DOORS - Other Eagles Landing Re	Sandra Kyles 25301 US. HWY 59 N Grove Okla. 74344		-315.00	-315.00
05/21/2018	10807	Grove CVB	Brent Malone 9639 Hwy 59 N. Suite A Grove, OK 74344	2018 AAOD (2LISTINGS)	-500.00	-500.00
05/31/2018	10806	Grove Area Cham Har-Ber Village	Donnie Crain 9639 Hwy 59 N, Suite B Grove, OK 74344 Amelia Chamberlain 4404 W. 20th St Grove, OK 74344	2018 AAOD PUB (2 LISTINGS) AAOD 2018 (1 LST)	-500.00 -250.00	-500.00 -250.00
06/01/2018 06/06/2018	10808 10809	Picture in Scripture	Linda Goldner P O Box 190 Disney, OK 74340	2018 AAOD (1 LSTNG)	-250.00	-250.00
06/11/2018 06/18/2018	10810 10805	Lendonwood Gard Candelwyck Cove	Pauline Hale 1635 Dilar Dr. Grove, Ok 74344 Emily Taylor 59800 East 307 Lane Grove, OK 7434	2018 aaod (1 Istng) AAOD( I LISTING) 2018 PUB	-250.00 -250.00	-250.00 -250.00
		OUTDOORS - Other	Emily Tuylor cooks Edition Charles Charles Charles	, , , , , , , , , , , , , , , , , , , ,		-2,315.00
	ABOUT O					-9,715.00
	TIONS MAF					
	Panel (Ins	ide Panel Ad: Attraction			4 242 22	4.040.00
09/19/2017 11/06/2017	10421 10482	Muskogee Chamber Creek Tourism	Justin O'Neal PO Box 797 Muskogee, OK 74402 Kyle Lee PO Box 580 Okmulgee, OK 74447-0580	Inside Front Panel Ad: 2018 Attr Inside Front Panel Ad + 1 Sq Ad:	-1,218.30 -1,649.00	-1,218.30 -1,649.00
Total I	nside Pane	I (Inside Panel Ad: Attrac	ctions Map)			-2,867.30
		2018 Attractions Map)	Amenda Davis 111 N Main Miami OK 74254	Listing: 2018 Attractions Map	-390.00	-390.00
11/27/2017	10480	Miami CVB	Amanda Davis 111 N Main Miami, OK 74354	Listing. 2010 Attractions Map	-000.00	-390.00
		(5.5)				
08/16/2017	10372	ting + Pic: Attractions Ft Gibson Chamber	Jessica Fowler P.O. box 730 Ft. Gibson, OK 74434	2 Listing + Pic: 2018 Attractions	-757.00	-757.00
09/07/2017	10383	Grove CVB	Brent Malone 9639 Hwy 59 N. Suite A Grove, OK 74344 Lisa Snell P.O. Box 402 Wagoner, OK 74477	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Ma	-390.00 -390.00	-390.00 -330.75
09/07/2017 09/08/2017	10432 10419	Ft. Gibson Lake As Har-Ber Village	Amelia Chamberlain 4404 W. 20th St Grove, OK 74344	Listing + Pic: 2018 Attractions Map	-390.00	-390.00
09/11/2017	10423	Muskogee War M	Brent Trout, Park Manager PO Box 253 Muskogee, OK 74402	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Map	-390.00 -390.00	-390.00 -390.00
09/11/2017 09/11/2017	10425 10435	Papillion Okmulgee Chamber	Kathryn Coburn 837 E. Okmulgee Muskogee, OK 74403 Kay Rabbit-Brower 112 N Morton Ave Okmulgee, OK 74447	Listing + Pic: 2018 Attractions Map	-390.00	-390.00
09/14/2017	10412	Bartlesville CVB	Maria Swindell Gus 201 SW Keeler Ave Bartlesville, OK 74003	Listing + Pic: 2018 Attractions Ma	-362.70 -362.70	-362.70 -362.70
09/14/2017 09/14/2017	10412 10412	Bartlesville CVB Bartlesville CVB	Maria Swindell Gus 201 SW Keeler Ave Bartlesville, OK 74003 Maria Swindell Gus 201 SW Keeler Ave Bartlesville, OK 74003	Listing + Pic: 2018 Attractions Ma Listing + Pic: 2018 Attractions Ma	-362.70	-362.70
09/18/2017	10424	River Country Park	Brooke Hall 837 East Okmulgee St. Muskogee, OK 74403	Listing + Pic: 2018 Attractions M	-300.00	-300.00
09/19/2017 09/19/2017	10421 10436	Muskogee Chamber Vinita Area Chamber	Justin O'Neal PO Box 797 Muskogee, OK 74402 Monica Bagwell P.O. Box 882 Vinita, OK 74301	Listing + Pic: 2018 Attractions Ma Listing + Pic: 2018 Attractions Map	-362.70 -390.00	-362.70 -390.00
09/25/2017	10416	Broken Arrow CVB	Lori Hill 220 South First Street Broken Arrow, Ok 74012	Listing + Pic: 2018 Attractions Map	-390.00	-390.00
09/25/2017 09/27/2017	10434 10433	Tulsa Botanic Gar Tom Mix Museum	Lori Hutson P.O. Box 707 Tulsa, OK 74101-0707 Cindy Bray PO Box 190 Dewey, OK 74029	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Map	-390.00 -390.00	-390.00 -390.00
09/28/2017	10433	Ft. Gibson Lake As	Lisa Snell P.O. Box 402 Wagoner, OK 74477	Listing + Pic: 2018 Attractions Ma	-390.00	-59.25
09/29/2017	10294	Pawnee Bill Ranch	Ron Brown PO Box 493 Pawnee, Ok 74058 Linda Goldner P O Box 190 Disney, OK 74340	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Map	-390.00 -390.00	-390.00 -390.00
09/29/2017 10/05/2017	10429 10426	Picture in Scripture Oklahoma Aquarium	Laura Long PO Box 910 Jenks, OK 74037	Listing + Pic: 2018 Attractions Map	-390.00	-390.00
10/16/2017	10475	Pioneer Woman M	Kelly Houston 701 Monument Road Ponca City, OK 74604 Austin Unruh P.O. Box 1109 Ponca City, Ok 74602	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Map	-390.00 -390.00	-390.00 -390.00
10/19/2017 10/23/2017	10476 10473	Ponca City Touris Fairfield Inn & Suit	Jennifer Straffon 3405 North 14th St. Ponca City, OK 74601	Listing + Pic: 2018 Attractions Map	-390.00	-390.00
10/25/2017	10469	Gilcrease Museum	Lacy Wulfers 1400 N Gilcrease Museum Rd Tulsa, OK 74127	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Map	-390.00 -390.00	-390.00 -390.00
10/25/2017 11/02/2017	10488 10422	Will Rogers Memor Five Civilized Tribes	Tad Jones PO Box 157 Claremore, OK 74018 Sean Barney 1101 Honor Heights Dr. Muskogee, OK 74401	Listing + Pic: 2018 Attractions Map	-390.00	-390.00
11/06/2017	10413	Osage Casinos	Rebecca Williams 1211 W. 36th St North Tulsa, OK 74127	Listing + Pic: 2018 Attractions Map	-390.00 -390.00	-390.00 -390.00
11/07/2017 11/08/2017	10470 10420	Grand River Dam Heart of Rt 66	Justin Alberty P.O. Box 409 Vinita, OK 74301 Lina Holmes 13 Sahoma Lake Road Sapulpa, OK 74066-8574	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Map	-390.00	-390.00
11/10/2017	10481	Murrell Home	Jennifer Frazee 19479 E. Murrell Home Rd. Park Hill, OK 74451	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Map	-390.00 -390.00	-390.00 -390.00
11/16/2017 11/22/2017	10474 10486	Marland Mansion Visit Claremore	David Keathly 901 Monument Rd Ponca City, OK 74604 Tanya Andrews 400 S. Veterans Parkway Claremore, OK 74017	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Map	-390.00	-390.00
	100/07/100/FP(F)	ve essent services mach 1,5 TeS 1750		AND THE PARTY OF T		

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Date	Num	Name	Name Address	Memo	Original Amount	Paid Amount
12/18/2017 01/02/2018 01/05/2018 01/30/2018	10487 10479 10484 10483	Washington Cty Hi Linger Longer Osage Tribal Muse Castle of Muskogee	Jack Fleharty P.O. Box 255 Dewey, OK 74005 Pat Cleveland 814 North Shawnee Dewey, OK 74029 Kimberly McCauley 819 Grandview Avenue Pawhuska, OK 74057 Renee Profitt 6914 S Yorktown Avenue, Ste 102 Tulsa, OK 74136	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Ma Listing + Pic: 2018 Attractions Ma	-390.00 -390.00 -390.00 -390.00	-390.00 -390.00 -390.00 -390.00
03/12/2018 04/11/2018	10485 10472	Quapaw Tribal Mu Comfort Inn & Suites	Karen Hildreth PO Box 765 Quapaw, OK 74363 Candi Matthews 3101 N. 14th Street Ponca City, OK 74604	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Map	-390.00 -390.00	-390.00 -390.00
05/07/2018	10477	Wentz Golf	Rod Alexander 2918 LA Cann Dr Ponca City, OK 74604	Listing + Pic: 2018 Attractions Map	-390.00 -390.00	-390.00 -390.00
05/30/2018 06/29/2018	10478 10471	Lake Eufaula Assoc. Heritage Cafe & Pub	Connie Morris P.O. Box 792 Eufaula, OK 74432 Giz Robinson 306 E. Don Tyler Ave. Dewey, OK 74029	Listing + Pic: 2018 Attractions Map Listing + Pic: 2018 Attractions Map	-390.00	-390.00
		(Listing + Pic: Attractio	ns Map)			-15,767.80
Maps ( 09/14/2017	(Map: Attra 10412	actions Map) Bartlesville CVB	Maria Swindell Gus 201 SW Keeler Ave Bartlesville, OK 74003	Map: 2018 Attractions Map (ad co	-1,015.56	-1,015.56
09/18/2017 06/18/2018	10428 10430	Pawhuska Chamber Pryor Area Chamber	Joni Nash PO Box 5 Pawhuska, Ok 74056 Barbara Hawkins PO Box 367 Pryor, OK 74362	Map: 2018 Attractions Map Map: 2018 Attractions Map	-1,092.00 -1,092.00	-1,092.00 -1,092.00
Total M	Ларs (Мар:	Attractions Map)				-3,199.56
		ractions Map)				4 000 00
09/19/2017 01/08/2018	10431 10417	Sand Springs Cha Eufaula Area Cha	Kristen Valentin 1 W. 1st Street Sand Springs, OK 74063 Pam Rossi 321 N. Main St. Eufaula, OK 74432	Panel: 2018 Attractions Map (ad Panel: 2018 Attractions Map (ad	-1,000.00 -500.00	-1,000.00 -500.00
Total P	Panel (Pane	el: Attractions Map)				-1,500.00
ATTRA 06/07/2018	10932	AAP - Other Papillion	Kathryn Coburn 837 E. Okmulgee Muskogee, OK 74403	Attractions map: Listing and Pic	-390.00	-390.00
Total A	TTRACTIO	ONS MAP - Other				-390.00
Total ATTI	RACTIONS	MAP				-24,114.66
DESTINAT		II Page Ad: Destination	n Oklahoma)			
07/31/2017	10352	City of Pauls Valley	Jason Selman P. O. Box 778 Pauls Valley, OK 73075	1 Full Page Ad: 2018 Destination	-2,000.00	-2,000.00
07/31/2017 08/04/2017	10357 10353	Muskogee Chamber Ft Gibson Chamber	Justin O'Neal PO Box 797 Muskogee, OK 74402 Jessica Fowler P.O. box 730 Ft. Gibson, OK 74434	1 Full Page Ad: 2018 Destination 1 Full Page Ad + 1 Free Page Te	-512.00 -2,437.00	-512.00 -2,437.00
08/17/2017 11/27/2017	10350 10388	Bartlesville CVB Kaw Lake Assoc.	Maria Swindell Gus 201 SW Keeler Ave Bartlesville, OK 74003 Shanna Stierwalt P. O. Box 136 Kaw City, OK 74641	Full Page Ad: 2018 Destination O 2 Full Page Ad: 2018 Destination	-2,336.16 -2,740.00	-2,336.16 -1,256.00
11/27/2017	10391	Red Carpet Country	Carla Burdick 222 E. Maple, Suite 400 Enid, OK 73701	3 Full Page Ad: 2018 Destination 1 Full Page Ad: 2018 Destination	-3,512.00 -2,512.00	-3,512.00 -2,512.00
12/20/2017 01/11/2018	10359 10388	Tour Tahlequah Kaw Lake Assoc.	Gena McPhail 123 E. Delaware St Tahlequah, OK 74464 Shanna Stierwalt P. O. Box 136 Kaw City, OK 74641	2 Full Page Ad : 2018 Destination	-2,740.00	-742.00
03/08/2018 03/15/2018	10358 10388	Oklahoma Aquarium Kaw Lake Assoc.	Laura Long PO Box 910 Jenks, OK 74037 Shanna Stierwalt P. O. Box 136 Kaw City, OK 74641	Full Page Ad: 2018 Destination O 2 Full Page Ad : 2018 Destination	-2,512.00 -2,740.00	-2,512.00 -742.00
Total 1	Full Page	(1 Full Page Ad: Destina	ation Oklahoma)			-18,561.16
1/2 Pag 08/17/2017	ge (1/2 Pag	ge Ad: Destination Okla Bartlesville CVB	ahoma) Maria Swindell Gus 201 SW Keeler Ave Bartlesville, OK 74003	1/2 Page Ad: 2018 Destination O	-1,218.30	-1,218.30
09/05/2017	10384	FFE/Adventas	Susie Stoffel, VP Media 1930 Village Center Circle,#3-415 Las Vegas,	1/2 Page Ad: 2018 Destination O	-1,310.00	-1,310.00
09/12/2017 12/18/2017	10386 10366	Gilcrease Museum Washington Cty Hi	Lacy Wulfers 1400 N Gilcrease Museum Rd Tulsa, OK 74127 Jack Fleharty P.O. Box 255 Dewey, OK 74005	1/2 Page Ad: 2018 Destination O 1/2 Page Ad: 2018 Destination O	-1,310.00 -1,310.00	-1,310.00 -1,310.00
Total 1	/2 Page (1/	2 Page Ad: Destination	Oklahoma)			-5,148.30
1/4 Pag 07/28/2017	ge (1/4 Pag 10354	e Ad: Destination Okla Har-Ber Village	uhoma) Amelia Chamberlain 4404 W. 20th St Grove, OK 74344	1/4 Page Ad: 2018 Destination O	-500.00	-500.00
07/28/2017	10356	Freddie's	Ed Slyman PO Box 904 Sapulpa, OK 74067	1/4 Page Ad: 2018 Destination O 1/4 Page Ad: 2018 Destination O	-500.00 -500.00	-500.00 -500.00
07/31/2017 08/01/2017	10361 10355	Quapaw Tribal Mu Picture in Scripture	Karen Hildreth PO Box 765 Quapaw, OK 74363 Linda Goldner P O Box 190 Disney, OK 74340	1/4 Page Ad: 2018 Destination O	-500.00	-500.00
08/03/2017 08/07/2017	10351 10360	Broken Arrow CVB Heart of Rt 66	Lori Hill 220 South First Street Broken Arrow, Ok 74012 Lina Holmes 13 Sahoma Lake Road Sapulpa, OK 74066-8574	1/4 Page Ad: 2018 Destination O 1/4 Page Ad: 2018 Destination O	-500.00 -500.00	-500.00 -500.00
09/21/2017	10393	Museum Broken Ar	Becky Wood 400 S. Main Street Broken Arrow, OK 74012	1/4 Page Ad: 2018 Destination O	-250.00	-250.00
10/06/2017 11/09/2017	10395 10387	Military History Ce Miami CVB	Jean Bailie 112 N Main St Broken Arrow, OK 74012 Amanda Davis 111 N Main Miami, OK 74354	1/4 Page Ad: 2018 Destination O 1/4 Page Ad: 2018 Destination O	-500.00 -628.00	-250.00 -628.00
11/21/2017	10395	Military History Ce	Jean Bailie 112 N Main St Broken Arrow, OK 74012	1/4 Page Ad: 2018 Destination O	-500.00	-250.00
	•	4 Page Ad: Destination	1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-			-4,378.00
07/31/2017	10364	e Ad: Destination Okla Papillion	Kathryn Coburn 837 E. Okmulgee Muskogee, OK 74403	1/6 Page Ad: 2018 Destination O	-400.00	-400.00
08/14/2017 09/12/2017	10362 10363	Muskogee War M Five Civilized Tribes	Brent Trout, Park Manager PO Box 253 Muskogee, OK 74402 Sean Barney 1101 Honor Heights Dr. Muskogee, OK 74401	1/6 Page Ad: 2018 Destination O 1/6 Page Ad: 2018 Destination O	-400.00 -400.00	-400.00 -400.00
03/29/2018	10389	Castle of Muskogee	Renee Profitt 6914 S Yorktown Avenue, Ste 102 Tulsa, OK 74136 Kevin Naik 407 S, 32nd Street Muskogee, OK 74401	1/6 Page Ad: 2018 Destination O 1/6 Page Ad: 2018 Destination O	-400.00 -400.00	-400.00
05/03/2018 06/07/2018	10394 10933	Muskogee Hotel & Papillion	Kathryn Coburn 837 E. Okmulgee Muskogee, OK 74401	1/6 Page Ad: 2018 Destination O	-400.00	-400.00 -400.00
Total 1/	/6 Page (1/	6 Page Ad: Destination	Oklahoma)			-2,400.00
BC (Ba 09/11/2017	ick Cover: 10390	Destination Oklahoma Osage Casinos	) Rebecca Williams 1211 W. 36th St North Tulsa, OK 74127	Back Cover: 2018 Destination Okl	-2,512.00	-2,512.00
		over: Destination Oklaho	ma)			-2,512.00
IBC (Ins	side Back 10357	Cover: Destination Ok Muskogee Chamber	lahoma) Justin O'Neal PO Box 797 Muskogee, OK 74402	Inside Front Cover + Itinerary: 20	-3,348.00	-3,348.00
		Back Cover: Destination		,	_	-3,348.00
Itinerar 08/17/2017	ry (Itinerar) 10350	y: Destination Oklahon Bartlesville CVB	na) Maria Swindell Gus 201 SW Keeler Ave Bartlesville, OK 74003	Itinerary: 2018 Destination Oklah	-930.00	-930.00
		erary: Destination Oklah				-930.00

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Date	Num	Name	Name Address	Memo	Original Amount	Paid Amount
Listing 08/11/2017 09/25/2017	(Listing: 10365 10392	Destination Oklahoma) Tom Mix Museum Will Rogers Memor	Cindy Bray PO Box 190 Dewey, OK 74029 Tad Jones PO Box 157 Claremore, OK 74018	Listing: 2018 Destination OKlaho Listing: 2018 Destination OKlaho	-150.00 -150.00	-150.00 -150.00
Total Li	stina (Listi	ing: Destination Oklahom	na)			-300.00
Total DES			,			-37,577.46
						350.550.050
GUIDE TO 1/2 Pag		ge Ad: Guide to Green (	Country)			
12/04/2017 12/20/2017 12/27/2017 01/05/2018 01/10/2018 01/16/2018	10593 10597 10611 10616 10582 10608 10606	Tenkiller Lake Ass Visit Claremore Gilcrease Museum Miami CVB OK Dept of Agricul FFE/Adventas Broken Arrow Merc	Don Nowlin PO Box 245 Cookson, OK 74427 Tanya Andrews 400 S. Veterans Parkway Claremore, OK 74017 Lacy Wulfers 1400 N Gilcrease Museum Rd Tulsa, OK 74127 Amanda Davis 111 N Main Miami, OK 74354 Meriruth Cohenour 2800 N Lincoln Blvd Okla City, OK 73105 Susie Stoffel, VP Media 1930 Village Center Circle,#3-415 Las Vegas, Laurann Farris 200 S. Main Broken Arrow, OK 74012 Kay Rabbit-Brower 112 N Morton Ave Okmulgee, OK 74447	1/2 Page Ad: 2018 Guide to Gree 1/2 Page Ad: 2018 Guide to Gree 1/2 Page Ad: 2017 Guide to Gree 1/2 Page Ad: 2017 Guide to Gree 1/2 Page Ad: 2018 Guide to Gree	-2,211.00 -2,211.00 -1,500.00 -2,018.00 -1,050.00 -2,211.00 -500.00 -2,211.00	-2,211.00 -2,211.00 -1,500.00 -2,018.00 -1,050.00 -2,211.00 -500.00 -2,211.00
01/19/2018 02/05/2018	10585 10609	Okmulgee Chamber FFE/Adventas	Susie Stoffel, VP Media 1930 Village Center Circle,#3-415 Las Vegas,	1/2 Page Ad: 2018 Guide to Gree	-2,211.00	-2,211.00
02/12/2018	10614 10590	Lake Eufaula Assoc. Pryor Area Chamber	Connie Morris P.O. Box 792 Eufaula, OK 74432 Barbara Hawkins PO Box 367 Pryor, OK 74362	1/2 Page Ad: 2018 Guide to Gree 1/2 Page Ad: 2018 Guide to Gree	-2,211.00 -1,500.00	-2,211.00 -1,500.00
06/18/2018				172 Tago Ad. 2010 Odido to Orob	1,000.00	-19,834.00
		/2 Page Ad: Guide to Gre				-15,004.00
1/4 Pag 11/29/2017	10569	ge Ad: Guide To Green Port of Muskogee	Kimbra Scott PO Box 2819 Muskogee, OK 74402	1/4 Page Ad: 2018 Guide To Gre	-1,193.00	-1,193.00
12/04/2017	10581	OKM Music	Susan Albert 415 S. Dewey, Ste 100 Bartlesville, OK 74003	1/4 Page Ad: 2018 Guide To Gre 1/4 Page Ad: 2018 Guide To Gre	-750.00 -1,193.00	-750.00 -1,193.00
12/21/2017 12/21/2017	10598 10599	Visit Stillwater Woolaroc	Kylie Vincent 2617 W 6th Ave Stillwater, Ok 74074 Kaci Fouts PO Box 1647 Bartlesville, OK 74005	1/4 Page Ad: 2018 Guide To Gre	-500.00	-500.00
12/21/2017	10600	Frank Phillips Home	Kaci Fouts PO Box 1647 Bartlesville, OK 74005	1/4 Page Ad: 2018 Guide To Gre	-500.00	-500.00
12/27/2017 01/02/2018	10577 10573	Grove CVB Champion Hotels	Brent Malone 9639 Hwy 59 N. Suite A Grove, OK 74344 Beth Andrews 4518 E. Skelly Drive Tulsa, OK 74135	1/4 Page Ad: 2018 Guide To Gre 1/4 Page Ad: 2018 Guide To Gre	-1,008.00 -253.00	-1,008.00 -253.00
01/02/2018	10574	Champion Hotels	Beth Andrews 4518 E. Skelly Drive Tulsa, OK 74135	1/6 Page Ad: 2018 Guide To Gre	-848.00	-848.00
01/02/2018	10589	Post Oak Lodge &	Trisha Kerkstra 5323 W. 31st St North Tulsa, Ok 74127	1/4 Page Ad: 2018 Guide To Gre	-750.00	-750.00
01/04/2018	10591	Skiatook Chamber	Stephanie Upton PO Box 272 Skiatook, OK 74070 Justin Alberty P.O. Box 409 Vinita, OK 74301	1/4 Page Ad: 2018 Guide To Gre 1/4 Page Ad: 2018 Guide To Gre	-750.00 -1,193.00	-750.00 -1,193.00
01/18/2018 01/18/2018	10612 10615	Grand River Dam Military History Ce	Jean Bailie 112 N Main St Broken Arrow, OK 74012	1/4 Page Ad: 2018 Guide To Gre	-400.00	-400.00
01/19/2018	10588	Pawnee Bill Ranch	Ron Brown PO Box 493 Pawnee, Ok 74058	1/4 Page Ad: 2018 Guide To Gre	-500.00	-500.00
02/05/2018	10607	Museum Broken Ar	Becky Wood 400 S. Main Street Broken Arrow, OK 74012	1/4 Page Ad: 2018 Guide To Gre 1/4 Page Ad: 2018 Guide To Gre	-500.00 -800.00	-500.00 -800.00
04/02/2018 06/25/2018	10620 10595	Washington Cty Hi Tulsa Botanic Gar	Jack Fleharty P.O. Box 255 Dewey, OK 74005 Lori Hutson P.O. Box 707 Tulsa, OK 74101-0707	1/4 Page Ad: 2018 Guide To Gre	-750.00	-750.00
Total 1/	4 Page (1/	4 Page Ad: Guide To Gr	een Country)			-11,888.00
1/6 Pag	e (1/6 Pag	ge Ad: Guide to Green (	Country (ad cost 848.00 - discount 798.00))			
11/01/2017	10511	Picture in Scripture	Linda Goldner P O Box 190 Disney, OK 74340	1/6 Page Ad: 2018 Guide to Gree 1/6 Page Ad: 2018 Guide to Gree	-848.00 -500.00	-300.00 -500.00
12/04/2017 12/13/2017	10578 10575	Har-Ber Village Freddie's	Amelia Chamberlain 4404 W. 20th St Grove, OK 74344 Ed Slyman PO Box 904 Sapulpa, OK 74067	1/6 Page Ad: 2018 Guide to Gree	-600.00	-600.00
12/15/2017	10573	Broken Arrow CVB	Lori Hill 220 South First Street Broken Arrow, Ok 74012	1/6 Page Ad: 2018 Guide to Gree	-848.00	-848.00
12/19/2017	10621	Outback Farms	Mike & Lee Auxier 4163 E. 470 Pryor, OK 74361	1/6 Page Ad: 2018 Guide to Gree	-50.00	-50.00
12/21/2017	10580	Muskogee War M	Brent Trout, Park Manager PO Box 253 Muskogee, OK 74402	1/6 Page Ad: 2018 Guide to Gree 1/6 Page Ad: 2018 Guide to Gree	-575.00 -848.00	-575.00 -848.00
12/27/2017 12/27/2017	10596 10623	Vinita Area Chamber J5 Farm	Monica Bagwell P.O. Box 882 Vinita, OK 74301 Scott Talbert RR 2, Box 1220 Stilwell, OK 74960	1/6 Page Ad: 2018 Guide to Gree	-50.00	-50.00
12/27/2017	10625	Monkey Island Win	Val Saamer 55800 E. 73 Rd Monkey Island, OK 74331-2778	1/6 Page Ad: 2018 Guide to Gree	-50.00	-50.00
01/02/2018	10584	OKlahoma Steam	P.O. BOX 0472 Pawnee OKLA. 74058	1/6 Page Ad: 2018 Guide to Gree	-600.00 -550.00	-600.00
01/02/2018 01/02/2018	10610 10626	Five Civilized Tribes Gander Way Viney	Sean Barney 1101 Honor Heights Dr. Muskogee, OK 74401 Mike Trower 8304 N 100th W Ave Skiatook, OK 74070	1/6 Page Ad: 2018 Guide to Gree 1/6 Page Ad: 2018 Guide to Gree	-50.00	-550.00 -50.00
01/09/2018	10628	Black & Blue Berry	Buck Sheward P. O. Box 327 Henryette, OK 74437	1/6 Page Ad: 2018 Guide to Gree	-50.00	-50.00
01/16/2018	10594	Papillion	Kathryn Coburn 837 E. Okmulgee Muskogee, OK 74403	1/6 Page Ad: 2018 Guide to Gree	-575.00	-575.00
02/08/2018 02/20/2018	10627 10511	Zena Suri Alpacas Picture in Scripture	Kathleen Callan 35401 S 580 Road Jay, OK 74346 Linda Goldner P O Box 190 Disney, OK 74340	1/6 Page Ad: 2018 Guide to Gree 1/6 Page Ad: 2018 Guide to Gree	-50.00 -848.00	-50.00 -200.00
02/26/2018	10624	Sherpherd's Cross	Diane Dickinson 16792 E. 450 Road Claremore, OK 74017-0935	1/6 Page Ad: 2018 Guide to Gree	-50.00	-50.00
03/12/2018	10511	Picture in Scripture	Linda Goldner P O Box 190 Disney, OK 74340	1/6 Page Ad: 2018 Guide to Gree	-848.00	-348.00
04/02/2018 05/02/2018	10622 10374	Sequoyah Riding Ft Gibson Chamber	Mary Lynn Lufkin 19059 Park 80 Hulbert, Ok 74441 Jessica Fowler P.O. box 730 Ft. Gibson, OK 74434	1/6 Page Ad: 2018 Guide to Gree 1/6 Page Ad: 2018 Guide to Gree	-50.00 -550.00	-50.00 -550.00
			pen Country (ad cost 848.00 - discount 798.00))			-6,894.00
1/8 Pag	e (1/8 Pag	ge Ad: Guide To Green	Country)			
01/11/2018	10619	Tom Mix Museum	Cindy Bray PO Box 190 Dewey, OK 74029	1/8 Page Ad: 2018 Guide To Gre	-375.00	-375.00
Total 1/	8 Page (1/	8 Page Ad: Guide To Gr	een Country)			-375.00
2/3 Pg ( 12/11/2017 12/13/2017	2/3 Page / 10592 10587	Ad: Guide to Green Co Stoney Creek Pawhuska Chamber	untry) Janae Teclaw 200 W. Albany St Broken Arrow, OK 74012 Joni Nash PO Box 5 Pawhuska, Ok 74056	2/3 Page Ad: 2018 Guide to Gree 2/3 Page Ad: 2018 Guide to Gree	-2,000.00 -600.00	-2,000.00 -600.00
Total 2/	3 Pg (2/3 F	Page Ad: Guide to Green	Country)			-2,600.00
		Ad: Guide to Green Co				4 530 0-
11/10/2017	10414	Osage Casinos	Rebecca Williams 1211 W. 36th St North Tulsa, OK 74127	Back Cover Ad: 2018 Guide to Gr	-4,576.00	-4,576.00 -4,576.00
Total Bo	(Back Co	over Ad: Guide to Green	Country)			-4,576.00

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Date	Num	Name	Name Address	Memo	Original Amount	Paid Amount
Full Pg 09/30/2017 12/04/2017 12/04/2017 03/15/2018 03/26/2018 04/12/2018 04/16/2018	9 (Full Pag 10451 10570 10579 10613 10576 10451 10618	e Ad: Guide to Green ( Ft. Gibson Lake As Bartlesville CVB Muskogee Chamber Kaw Lake Assoc. Grand Lake Associ Ft. Gibson Lake As Oklahoma State P		Full Page Ad: 2018 Guide to Gre	-4,035.00 -3,752.55 -3,752.55 -4,035.00 -4,035.00 -4,035.00	-472.75 -3,752.55 -3,752.55 -4,035.00 -4,035.00 -3,562.25 -4,035.00
Total F	ull Pg (Full	Page Ad: Guide to Gre	en Country)			-23,645.10
IFC,IB0 12/04/2017 12/29/2017 02/05/2018	C (Inside C 10586 10583 10617	over Ad: Guide to Gui Ponca City Touris Oklahoma Aquarium Creek Tourism	de Country) Austin Unruh P.O. Box 1109 Ponca City, Ok 74602 Laura Long PO Box 910 Jenks, OK 74037 Kyle Lee PO Box 580 Okmulgee, OK 74447-0580	Inside Front Cover Ad: 2018 Guid Page 3 AD: 2018 Guide to Guide Inside Back Cover Ad: 2018 Guid	-4,576.00 -4,576.00 -4,439.00	-4,576.00 -4,576.00 -4,439.00
Total IF	FC,IBC (Ins	ide Cover Ad: Guide to	Guide Country)			-13,591.00
Total GUI	DE TO GRE	EEN CTRY				-83,403.10
SHOP DIN 1/2 Pg 08/10/2017 10/16/2017 10/18/2017 11/01/2017 11/27/2017 11/30/2017 01/19/2018 01/23/2018		Ad: Shop Dine Fun) 102 Ristorante Downtown Antiques Pawnee Chamber Coweta Chamber Grove CVB Okmulgee Chamber Broken Arrow Merc Pawnee Bill Ranch Visit Claremore	Dwight Beard/Justin Pollard 100 S. Morton Ave Okmulgee, OK 74447 Ramona Mincher P.O. Box 112 Checota, OK 74426 Tom Briggs 613 Harrison Street Pawnee, Ok 74058 Carrie Allamby PO Box 70 Coweta, OK 74429 Brent Malone 9639 Hwy 59 N. Suite A Grove, OK 74344 Kay Rabbit-Brower 112 N Morton Ave Okmulgee, OK 74447 Laurann Farris 200 S. Main Broken Arrow, OK 74012 Ron Brown PO Box 493 Pawnee, Ok 74058 Tanya Andrews 400 S. Veterans Parkway Claremore, OK 74017	1/2 Page Ad: 2017 Shop Dine Fu 1/2 Page Ad: 2018 Shop Dine Fu	-500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -250.00 -350.00	-500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -250.00 -350.00
04/02/2018	10538	Union Antiques	Krista Bryant 133 S. Broadway Checotah, Ok 74426	1/2 Page Ad: 2018 Shop Dine Fu	-500.00	-500.00
		Page Ad: Shop Dine Fur	n)			-4,880.00
09/14/2017 09/14/2017 11/09/2017 11/120/2017 11/120/2017 11/20/2017 11/28/2017 12/05/2017 12/05/2017 12/12/2017 03/07/2018 04/02/2018 04/02/2018 05/02/2018 05/02/2018 05/02/2018 05/02/2018 05/02/2018 05/14/2018 06/18/2018 Total 1, 1/5 Pg 11/30/2017 12/06/2017 12/11/2017 12/13/2017 12/13/2017 12/13/2017 12/13/2017 12/13/2017 12/13/2017 12/13/2017 12/13/2017 01/10/2018	9822 1044 10501 10495 10496 10534 10522 10544 10556 10544 10552 10554 10543 10553 10502 /4 Pg (1/4 F) (1/5 page 10566 10565 10566 10563 10566	Ad: Shop Dine Fun) morty's inc Dewey Antique Sh Broken Arrow CVB Checotah Chamber Katy Depot Museum Okmulgee Chamber Off Beaten Path Tom Mix Museum Off Beaten Path Heartland Heritage Washington Cty Hi Dirt Road Diva Off Beaten Path Four Tons Boutique Hot Box Restaurant Heritage Cafe & Pub Page Ad: Shop Dine Fun Ad: Shop Dine Fun The Book Exchange Vinita Area Chamber Janet's Home Acce Pryor Main Street Clanton's Cafe Robin's Nest Flow The Village Shop The Village Shop	104s S. Morton Ave. Okmulgee, OK 74447 104s S. Morton Ave. Okmulgee, OK 74447 Gail Inman 3920 Nowata Road Bartlesville, OK 74006 Lori Hill 220 South First Street Broken Arrow, Ok 74012 Jerri Holder 201 N Broadway Checotah, OK 74426 Betty Working PO Box 721 Checotah, OK 74426 Baty Working PO Box 721 Checotah, OK 74426 Kay Rabbit-Brower 112 N Morton Ave Okmulgee, OK 74447 Katzy Hale 122 S. Broadway Coweta, OK 74429 Cindy Bray PO Box 190 Dewey, OK 74029 Katzy Hale 122 S. Broadway Coweta, OK 74429 Jerrie Holder 116 N. Broadway Checota, OK 74426 Jack Fleharty P.O. Box 255 Dewey, OK 74005 Christina Howard 414 E. 3rd Street, Ste B Grove, OK 74344 Katzy Hale 122 S. Broadway Coweta, OK 74429 Becky Terhun 117 S. Broadway Coweta, OK 74429 Candace Bronaugh 67800 E. 320 Grove, Ok 74344 Giz Robinson 306 E. Don Tyler Ave. Dewey, OK 74029  Ohris Hardy 3 North Adair Pryor, OK 74361 Monica Bagwell P.O. Box 882 Vinita, OK 74301 Janet Link 217 S. Wilson Vinita, OK 74301 Donna Moore PO Box 216 Pryor, OK 74362 Dennis or Melissa Patrick 319 E. Illiniosi Vinita, OK 74301 Robin Gordon 230 E. Graham Ave. Pryor, OK 74361 Trena Oura 219 E Graham Ave Pryor, OK 74361 Trena Oura 219 E Graham Ave Pryor, OK 74361	1/4 Page Ad: 2017 Shop Dine Fu 1/4 Page Ad: 2017 Shop Dine Fu 1/4 Page Ad: 2018 Shop Dine Fu 1/5 page Ad: 2018 Shop Dine Fu	-200.00 -200.00 -275.00 -395.00 -275.00 -275.00 -275.00 -200.00 -300.00 -170.00 -300.00 -175.00 -300.00 -175.00 -300.00 -175.00 -300.00 -300.00 -300.00 -300.00 -175.00 -175.00 -175.00 -183.00 -283.00 -283.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00	-200.00 200.00 -275.00 -395.00 -275.00 -275.00 -275.00 -200.00 -100.00 -170.00 -170.00 -175.00 -190.00 -300.00 -275.00 -197.00 -3828.00 -175.00 -283.00 -283.00 -283.00 -175.00 -87.50 -87.50 -87.50
02/08/2018 03/12/2018 03/28/2018	10562 10562 10564	The Village Shop The Village Shop 66 Apparel	Trena Oura 219 E Graham Ave Pryor, OK 74361 Audrey Bowers 117 S. Wilson Street Vinita, OK 74301	1/5 page Ad: 2018 Shop Dine Fu 1/5 page Ad: 2018 Shop Dine Fun	-175.00 -283.00	-37.50 -283.00
05/14/2018	10560	Rhinestones & Ruf	Jennifer Burscough 15 S. Coo Y Yah Street Pryor, OK 74361	1/5 page Ad: 2018 Shop Dine Fu	-175.00	-175.00
		page Ad: Shop Dine Fun Ad: Shop Dine Fun)	)			-2,007.00
07/26/2017 08/07/2017 10/10/2017 11/28/2017 11/28/2017 11/28/2017 12/05/2017 12/05/2017 12/05/2017 12/07/2017 01/02/2018 03/07/2018 03/07/2018 03/07/2018 03/07/2018 03/07/2018 03/07/2018 04/02/2018 04/02/2018 04/02/2018 05/21/2018 05/21/2018 05/21/2018	9824 9837 9837 10536 10536 10535 10533 10537 10498 9837 10545 10542 10550 10558 10545 10551 10537 1054	Vintage Way Bouti Red Dirt Soap Co. Red Dirt Soap Co. Red Dirt Soap Co. Sharpe Dept Store Once Again Sharpe House Arrow Flowers Oklahoma Girl Bou Honey Springs Bat Red Dirt Soap Co. Mimil's Antique Mar Linger Longer Good Fellas Rustic Touch Thread Lightly Stu The Warket in Dew The Vintage Loft Slice of Country City Drug Truly Yours Red Dirt Soap Co.	Julie Collett 113 E. 6th Street Okmulgee, Ok 74447 Doug Lucas 314 E. Don Tyler Ave Dewey, OK 74029 Doug Lucas 314 E. Don Tyler Ave Dewey, OK 74029 Logan Sharpe 301 NW 2nd Street Checotah, OK 74426 Patty Mosier 322 E. Don Tyler Dewey, OK 74029 Donna Sharpe 301 NW 2nd Street Checotah, OK 74426 Patsy Terry 213 South Main Broken Arrow, OK 74012 Shelly Coldren 312 East Don Tyler Ave Dewey, OK 74029 Jerrie Holder 116 N. Broadway Checotah, OK 74426 Doug Lucas 314 E. Don Tyler Ave Dewey, OK 74029 Sharon Wilson 402 East Don Tyler Ave Dewey, OK 74029 Pat Cleveland 814 North Shawnee Dewey, OK 74029 Matt Shell 124 N. Broadway Coweta, OK 74429 DJ Roberson 320 E. Don Tyler Ave Dewey, OK 74029 Melissa Bigger 1600 S Wood, Suite B Okmulgee, OK 74047 Janet Vermillion 312 East Don Tyler Ave Dewey, OK 74029 Angela Week 410 E. Don Tyler Dewey, OK 74005 Shirley Magnusson 321 W. Gentry Checotah, OK 74426 Kristen Goodson 114 N. Broadway Coweta, OK 74426 Kristen Goodson 114 N. Broadway Coweta, OK 74429 Julie Collett 113 E. 6th Street Okmulgee, OK 74447 Doug Lucas 314 E. Don Tyler Ave Dewey, OK 74429 Julie Collett 113 E. 6th Street Okmulgee, OK 74447 Doug Lucas 314 E. Don Tyler Ave Dewey, OK 74029	1/8 Page Ad: 2017 Shop Dine Fun. 1/8 Page Ad: 2017 Shop Dine Fu 1/8 Page Ad: 2017 Shop Dine Fu 1/8 Page Ad: 2018 Shop Dine Fun. 1/8 Page Ad: 2018 Shop Dine Fu	-197.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -176.00 -175.00 -175.00 -175.00 -175.00 -175.00 -150.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00	-197.00 -25.00 -25.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -175.00 -150.00 -175.00 -150.00 -150.00

Cash Basis

Date	Num	Name	Name Address	Memo	Original Amount	Paid Amount
06/11/2018	10537	Slice of Country	Shirley Magnusson 321 W. Gentry Checotah, OK 74426 Kristi Roberts 13593 State Hwy 51 S. Coweta, OK 74429	1/8 Page Ad: 2018 Shop Dine Fu 1/8 Page Ad: 2018 Shop Dine Fu	-175.00 -150.00	-100.0 -150.0
06/11/2018	10539	Best Western Cow	Kristi Roberts 13593 State Hwy 51 S. Coweta, OK 74429	176 Fage Ad. 2016 Shop bille I d	-130.00	
Total 1	1/8 Pg (1/8	Page Ad: Shop Dine Fur	n)			-3,261.0
Back (	Cover (Bad 10555	ck Cover: Shop Dine Fu Creek Tourism	in) Kyle Lee PO Box 580 Okmulgee, OK 74447-0580	Back Cover: 2018 Shop Dine Fu	-1,529.00	-1,529.0
Total E	Back Cover	(Back Cover: Shop Dine	Fun)			-1,529.0
Full P	g (Full Pag	e Ad: Shop Dine Fun)				
08/16/2017	10373	Ft Gibson Chamber	Jessica Fowler P.O. box 730 Ft. Gibson, OK 74434	2 Full Page Ad: 2018 Shop Dine	-2,743.00	-2,743.0
09/30/2017	10450	Ft. Gibson Lake As	Lisa Snell P.O. Box 402 Wagoner, OK 74477	Full Page Ad: 2018 Shop Dine Fun	-1,414.00	-330.7
09/30/2017	10450	Ft. Gibson Lake As	Lisa Snell P.O. Box 402 Wagoner, OK 74477	Full Page Ad: 2018 Shop Dine Fun	-1,414.00	-421.7
09/30/2017	10450	Ft. Gibson Lake As	Lisa Snell P.O. Box 402 Wagoner, OK 74477	Full Page Ad: 2018 Shop Dine Fun	-1,414.00	-330.7
09/30/2017	10450	Ft. Gibson Lake As	Lisa Snell P.O. Box 402 Wagoner, OK 74477	Full Page Ad: 2018 Shop Dine Fun	-1,414.00	-330.7
03/15/2018	10567	Kaw Lake Assoc.	Shanna Stierwalt P. O. Box 136 Kaw City, OK 74641	2 Full Page Ad: 2018 Shop Dine	-2,121.00	-2,121.0
06/18/2018	10524	Pryor Area Chamber	Barbara Hawkins PO Box 367 Pryor, OK 74362	2 Full Page Ads: 2018 Shop Dine	-1,953.00	-1,953.0
06/27/2018	10503	Eufaula Area Cha	Pam Rossi 321 N. Main St. Eufaula, OK 74432	2 Full Pages: 2018 Shop Dine Fu	-2,050.00	-2,050.0
Total Full Pg (Full Page Ad: Shop Dine Fun)						-10,281.0
IFC.IB	C (Inside (	Cover Ad: Shop Dine Fu	ın)			
11/15/2017	10499	Cherokee Nation C	Bayly Wright 212 S. Water Street Tahlequah, OK 74464	Inside Back Cover Ad: 2018 Shop	-1,487.00	-1,487.0
11/16/2017	10521	Muskogee Chamber	Justin O'Neal PO Box 797 Muskogee, OK 74402	Full Page Ad: IFC 2018 Shop Din	-1,382.91	-1,382.9
Total I	FC,IBC (In:	side Cover Ad: Shop Din	e Fun)			-2,869.9
	DINE FUN		Maharatala 400 C Baratayay Cayyata OV 74400	Credit on invoice 10544 for SDF1	100.00	100.0
05/02/2018	10891	Off Beaten Path	Katzy Hale 122 S. Broadway Coweta, OK 74429	Credit of Invoice 10544 for SDF1	100.00	
Total SHOP DINE FUN - Other						100.0
Total SHOP DINE FUN				*		-28,009.9
Total GREEN COUNTRY Publications						-182,820.1
otal Service						-182,820.1
\L						-182,820.1